



Trainee/Internship Program Offer

(10632) Sales Analyst Program – New York, NY



Program Duration: 12–18 months

Compensation: \$15 per hour

Housing: not provided

Number of Position Offered: 1

Host Company Description:

With headquarters based in Germany, this host is a well-established beauty brand around the world. Started 20 years ago, the company has seen very quick growth. Aside from creating and distributing high-quality beauty products, they are also taking a stand on social issues by creating initiatives for Zero Waste, Climate change, and helping to improve working conditions for their suppliers.

Position Description:

- Consolidate monthly saleable forecasts with related analysis. The accuracy of the unit forecast has a direct impact on company inventory and customer service levels.
- Gather and standardize quantitative information from Sales and Retailer reports as it affects forecast accuracy and identify trends both unique to retailer and by brand
- Monthly Forecast Accuracy: Report results and provide possible root cause on inaccuracies.
- Conduct regular business and performance reviews related to retailer inventory and opportunity based on weeks of supply and point of sales trends.
- Assist Sales Managers in reconciling and tracking commitments against SAP monthly.
- Support Sales and Trade Marketing in tracking and follow up at the store level.
- Attend weekly meetings as needed or desired for ongoing development.
- Other analyses and projects as needed.

Applicant Qualifications:

- To apply for the **Internship** program, you must be an undergraduate student of **business** OR a recent graduate starting the program within 12 months of graduation.
- To apply for the **Trainee** program, you must hold a bachelor's degree in **business** and at least 1 year of work experience OR be a career professional of 5 or more years in related field.
- **Applicants must speak advanced English**
- **Applicants must be skilled with Microsoft Excel**
- Excellent organizational skills and attention to detail.
- Understanding of and the ability to adhere to generally accepted accounting principles.
- Proficient with Microsoft Office Suite or similar software, and accounting software.
- Proficient with SAP
- Beauty industry experience is a plus

How to Apply:

1. Submit a professional resume with a professional photograph
2. Indicate availability dates (start and end dates)
3. Indicate this offer number and title